

# MEMBERSHIP SALES CONSULTANT

## UNCAPPED EARNING POTENTIAL PLATFORM TO CLUB MANAGEMENT

### Job Summary

This exciting job offers a full time salary, commission and provides a platform to move into Management.

### About the role:

If you're looking to build a successful sales/management career in the Health and Fitness industry then there's no better place to start than South Pacific Health Clubs.

With our success comes the need to grow our team, so we're looking for Membership Consultant to join our successful team.

These roles require more than just a sales person, we're looking for people who are passionate about changing lives and who want to build a successful career in the Health and Fitness industry.

### Job task & Responsibilities

You will be responsible for:

- Generating new business (currently only around 14% of the population engage in health clubs, so there are still plenty of people to spread the word to!)
- Achieving monthly sales targets
- Managing a database of future clientele and staying in communication
- Servicing our existing members to ensure they fall in life-long love with fitness!
- Liaising with Club Manager and Sales Manager on monthly marketing strategies

### To be successful you will be:

- A confident, engaging & compelling communicator
- An exceptional conversationalist (but even better listener) with a warm, friendly phone manner
- Enthusiastic, driven and like to have fun!
- Previous Sales or Customer Service experience would be favourable but a great attitude is key

We are after someone to welcome people into our fitness community and remember their names every time you see them in the Club.

### Job benefits & Perks

South Pacific's ongoing expansion plan not only offers multiple avenues for career expansion, but also gives all team members full access to all 8 of our state-of-the-art clubs, which include modern functional gym facilities and wellness zones. We have hundreds of Group Fitness classes per week, including yoga, hot yoga and reformer Pilates. Our St Kilda club even has a 25 M saltwater pool and boasts the world's first 3 Zone Altitude Training Facility.

### Excited about this opportunity?

Then please CLICK BELOW to email us and include your resume and cover letter letting us know which club you want to be part of.

**APPLY NOW**



SOUTH PACIFIC  
HEALTH CLUBS